

Use this spreadsheet for calculations and transfer result to your report.
Change the assumptions to reflect the number of engineers in your company.

Assumptions	Item	Yearly Costs	Description
15	engineers in company		Company = 11 Engineers + President + Admin Assitant scenario
\$55,000	salary per engineer	\$925,000	Total Salary of engineers, president, staff
0.32	Fringe	\$296,000	Fringe Benefits (including FICA)
8	cubicles	1904	Total square feet (including President and admin)
\$0.79	Cost/sq ft/month	\$1,504	Building cost per month
		\$18,050	Building cost per year
17	desks, chairs, etc @ \$60 (engineers + president + staff)	\$1,020 \$12,240	Desk and chairs per month Desks and chairs per year
17	computers @ \$1500	\$25,500	Computer
17	software @ \$1000	\$17,000	Software
	specialized software	\$18,000	
	copier, printers	\$4,000	
	Conf Table	\$3,888	
17	phones	\$595	
		\$81,223	Total Furniture
17	internet and phone	\$14,280 \$5,712 \$19,992	Phone and internet per year Long Distance per year Total Phone and internet per year
\$3,000	per national trip	\$6,000	Out of state travel per month
\$200	local trip	\$400	In state travel per month
		\$6,400	Total Travel per month
		\$76,800	Total Travel per year
950,000	bank loan	\$88,737 \$976,105 \$26,105	Monthly Payment Total Paid to the Bank for the year Total Interest Paid in first year
		\$1,443,170	Total expenses
Overhead calculations			
15	engineers		
75	% billed	\$618,750 \$198,000 \$816,750	Billable labor Fringe on billable labor. Total billable
		\$626,420	Overhead Number = Total projected expenses - total billable labor {= Nonbillable expenses}
		76.70 %	Overhead rate (145% is a common number cited for businesses of all sizes)

Example of how overhead rate is used:

Assume engineer will spend 1/4 of time on a specific project.

Labor cost = salary + fringe = (\$55000/4)+(\$55000/4).32 = \$1,396

Cost you should bill your client = (Labor Cost + Fridge Benefit)* (1+Overhead Rate/100)+5%profit
= \$2,590.30